

T.E. Smith & Son, Inc.
2043 Northwood Drive
Salisbury, Maryland 21801

T.E. SMITH & SON HAS BEEN IN BUSINESS HERE ON THE DELMARVA PENINSULA FOR OVER 75 YEARS. WE WOULD LIKE TO THANK YOU, OUR VALUED CUSTOMERS, BY OFFERING CUSTOM PREVENTIVE MAINTENANCE SERVICES FOR ALL COMMERCIAL, INDUSTRIAL, AND INSTITUTIONAL HEATING AND AIR CONDITIONING EQUIPMENT AND SYSTEMS.

PREVENTIVE MAINTENANCE

OUR 'HANDS ON' PREVENTIVE MAINTENANCE MAXIMIZES THE EFFICIENCY OF YOUR SYSTEMS, BY MAKING SURE THAT THEY ARE OPERATING PROPERLY, BUT ALSO HELP TO ELIMINATE THE NUISANCE OF BREAK DOWNS AND COSTLY DOWN TIME. WE BELIEVE THAT OUR PREVENTIVE MAINTENANCE OFFERS OUR CUSTOMERS 'PEACE OF MIND' AS WELL AS PROVIDING THEM WITH A COMFORTABLE WORK PLACE FOR BOTH THEIR CUSTOMERS AND THEIR EMPLOYEES.

WHAT ARE THE ADVANTAGES OF A PREVENTIVE MAINTENANCE AGREEMENT?

- ALL PREVENTIVE MAINTENANCE CUSTOMERS BECOME 'PREFERRED CUSTOMERS' AND AUTOMATICALLY RECEIVE A DISCOUNT OF 15% ON ALL SERVICE CALLS.
- PREFERRED CUSTOMERS ALSO RECEIVE 'FIRST CALLER' STATUS. SERVICE CALLS ARE TYPICALLY RESPONDED TO IN THE ORDER THEY ARE RECEIVED, BUT PREFERRED CUSTOMERS ARE MOVED TO THE HEAD OF THE LINE FOR 'ON CALL' SERVICES 24/7/365.
- PREFERRED CUSTOMERS RECEIVE DISCOUNTS ON ALL FUTURE PROPOSALS AND QUOTATIONS FOR EQUIPMENT REPLACEMENT OR REPAIRS.
- FREE TESTING FOR MOLD, FUNGI, BACTERIA AND ALLERGENS

MENTION THIS AD AND RECEIVE AN ADDITIONAL \$100.00 OFF OF ANY NEW PREVENTIVE MAINTENANCE AGREEMENT

- + FINANCING AND LEASING IS AVAILABLE ON ALL NEW HVAC EQUIPMENT AND NEW EQUIPMENT INSTALLATIONS***
- + TAX CREDITS AND REBATES ARE AVAILABLE ON SOME NEW HVAC EQUIPMENT INSTALLATIONS***

PLEASE CALL OUR OFFICE TO SCHEDULE A FREE INSPECTION OF YOUR FACILITIES' MECHANICAL SYSTEMS AND TOO RECEIVE A PROPOSAL FOR A CUSTOM PREVENTIVE MAINTENANCE AGREEMENT.

MISSION STATEMENT

AT T.E. SMITH & SON, WE ARE OBLIGATED TO PROVIDE OUR CUSTOMERS WITH SAFE, PROFESSIONAL QUALITY PLUMBING AND MECHANICAL SERVICES. WE PLEDGE TO BE ACCOUNTABLE TO OUR CUSTOMERS FOR THESE SERVICES AND HOLD OUR TECHNICIANS TO THAT SAME HIGH STANDARD.

LICENSED AND INSURED IN MARYLAND, DELAWARE AND VIRGINIA

CHECK US OUT ON LINE BY GOING TO: WWW.TE-SMITH.COM